

DATA SHEET FOR DEALERSHIP ENQUIRY

**I.PERSONAL DATA**

|  |  |
| --- | --- |
| Name |  |
| Date of Birth (DD.MM.YYYY) |  |
| Designation |  |
| Company’s Name & Address |  |
| Pin code |  |
| Permanent Address |  |
| Pin code |  |
| Land Line no. |  |
| Mobile no. |  |
| Email id |  |
| Educational background |  |
| Business / Professional background: |  |

**II. Existing Business details:**

|  |  |
| --- | --- |
| Type of Organization:  | Private Limited / Limited Company / Partnership / Proprietary/New entrepreneur |
| Existing Business Activity : | **I. Automobile** :**1.Select the Category**:Medium & Heavy duty Commercial vehicles /Light commercial vehicles / Tractors / Cars / Three wheelers /Two wheelers / Spare parts Stockiest / Distributors **2. Brand**:…………………………………… **3.Location**:……………………………………….**4. No of Touch points** ……………….**5.Total No of** **manpower**………………..**II.Non Automobile**:Specify the nature of activity ………………………………………………………………Location …………………………………………………. |
| Specify the membership in Auto Trade related associations |  |



DATA SHEET FOR DEALERSHIP ENQUIRY

**III. Financial details of existing company:**

|  |  |
| --- | --- |
| Total Investment of companies owned (INR Lakhs.) |  |
| Annual Turnover (INR Lakhs) |  |
| Profit After Tax (PAT) (INR Lakhs) |  |
| Total Assets (INR Lakhs.) |  |

**IV.Market information:** Understanding on the current commercial vehicle market in territory:

|  |  |
| --- | --- |
| Tentative Total Industry Volume (TIV) MDT &HDT / month :Medium Duty Trucks (MDT) (9-16 T) + Heavy Duty Trucks (HDT) (> 16T) |  |
| Commercial vehicle (M&HDT) sales volume (Nos.)/month  | Competition 1 …………………………..Nos ………………..Competition 2………………………….. Nos…………………Competition 3………………………….. Nos………………… |
| Expected BHARATBENZ vehicleSales /month  |  |

**V.Land/Site details for Proposed Workshop:**

|  |  |
| --- | --- |
| Workshop infrastructure availability | Existing Shed / Green land / no land |
| Ownership of land/Site | Owned /leased (Specify the validity ………………………….) |
| Total land available (Sq ft) |  |
| Land available for proposed dealership (Sq ft) |  |
| Address of property |  |
| Land mark  |  |
| Map Coordinates(Latitude & Longitude) |  |



DATA SHEET FOR DEALERSHIP ENQUIRY

**VI. Financial details of proposed new dealership:**

|  |  |
| --- | --- |
| Total Investment for Proposed new dealership excluding the land (INR Lakhs.) |  |
| Own Fund (INR Lakhs.) |  |
| Bank Barrowings (INR Lakhs.) |  |
| No of Months required to start of Operations  |  |

Other Details, if any:

……………………………………………………………………………………………………………………………………………………

……………………………………………………………………………………………………………………………………………………

……………………………………………………………………………………………………………………………………………………

……………………………………………………………………………………………………………………………………………………

……………………………………………………………………………………………………………………………………………………

……………………………………………………………………………………………………………………………………………………

Disclaimer:

The above details given by the prospect for the dealership enquiry with the sole interest. This is not a dealership application form. It does not ensure the provision of dealership in any manner. DICV have no responsibility for the data protection and will not have any bindings. DICV owns full rights to the final decision.